Alternate Clouds

from Alternate Futures

Cut infrastructure costs. Deploy in one command.

Who We Are

We are an **AI-first** company creating **approachable AI, agentic, and distributed network technologies.**

We started that journey with our foundational step towards a more open and innovative digital future.

Introducing **Alternate Clouds,** our Decentralized Developer Platform (DDP).

Alternate
Futures

We are building the infrastructure for the $4.4T Agentic Economy

Solving the cost crisis with DePIN.

Fixing the fragmentation that stops scaling.

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The AI infrastucture crisis

Three forces breaking cloud economics for every startup

High Cost

$44.5B

wasted annually

- 84% of orgs **overspend** on cloud
- **50-81%** of SaaS revenue goes to infra
- **$723B+** total cloud spend globally

Difficulty

18mo

avg. cloud migration timeline

- **75% of cloud exits fail** to hit savings in 18 mos
- 37signals: needed a **dedicated ops team** to exit AWS
- Self-hosting still requires **24/7 on-call** DevOps

Rising Need

1-3x

AI cost multiplier

- Copilot **loses** $80/user/month
- Cloud budgets **up 36%** YoY
- **33%** of enterprises adopting AI by 2028

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Our Solution

A Decentralized Platform

Our DePIN abstraction layer solves all three.

Cut wasted spend	*Deploy in minutes*	*Built for AI*
40-60%	**1 cmd**	**3-5x**
cheaper via DePIN	single step AC deploy	GPU cost advantage
· $12K/mo Vercel ➜ **$5K/mo** Alternate Clouds	· Same **PaaS UX** developers already know	· **Pay for what you use** — no inflated plans
· $0 surprise bills — **transparent pricing**	· Multi-network **failover built in**	· GPU-aware routing across DePIN networks
· **25% flat markup** vs 200-500% markup	· Blockchain fully **abstracted**	· Scale AI workloads **without the cloud tax**

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Alternate Clouds

- Generate and deploy instantly
- Launch AI Assistants in Secure TEE
- Fullstack support: data, sites, agents
- AI workbench (coming soon)
- Purchase domains
- Integration across traditional developer tools and web3
- Pay with crypto or credit card
- Decentrailized Container Registry
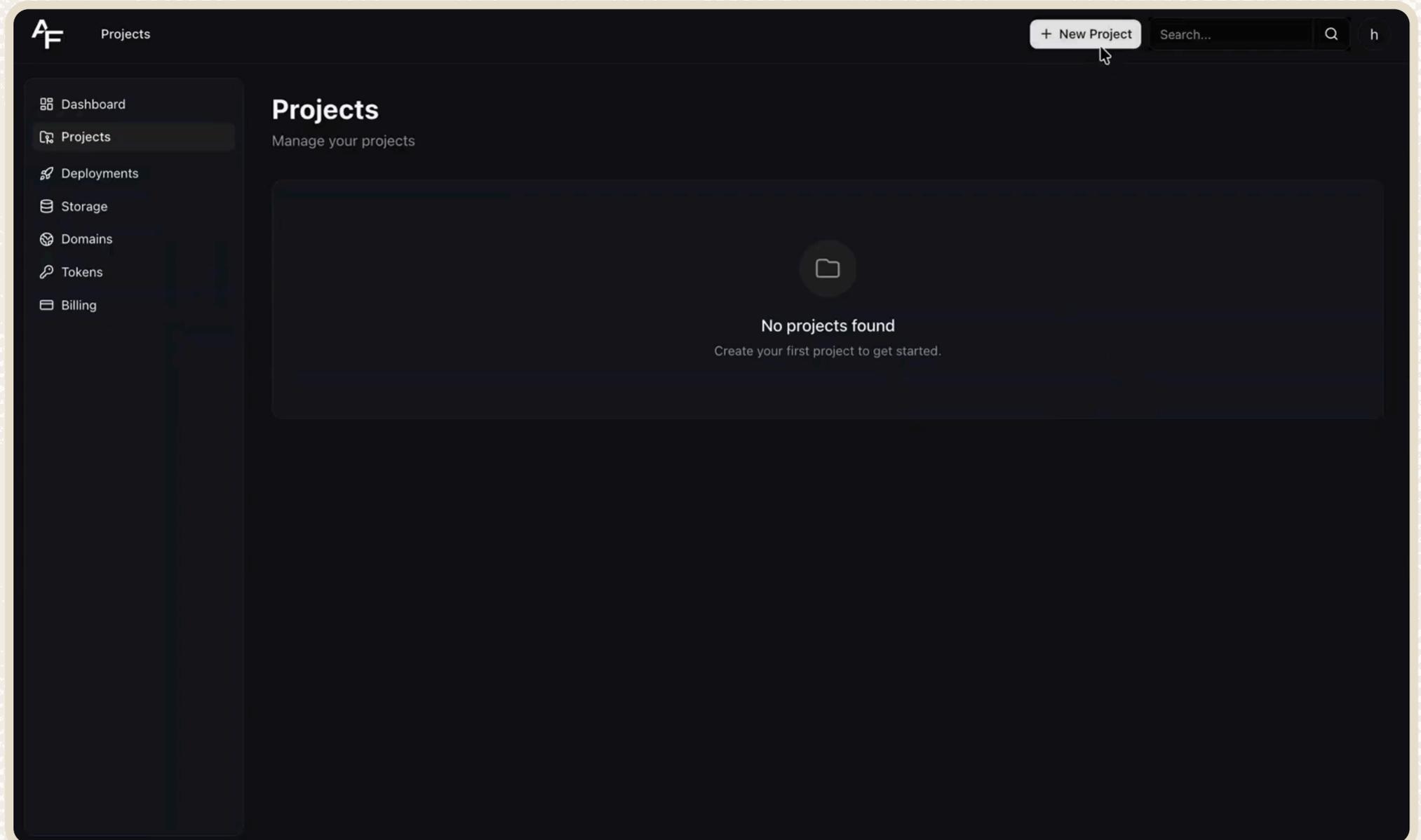
Business Model

Transparent Pricing

We make money when our customers save money.

Competitive seat fees cover most operating costs while compute and storage markup generating our profits.

Our distributed infrastructure enables us to offer our customers high performing compute and storage at a lower price than the competition.

Our pricing is 30–80% cheaper than competitors, while providing a better, more streamlined user experience.

Unit Economics

$1,500
Monthly avg revenue per user

$300
Customer acquisition cost

5:1
Lifetime value to acquisition ratio

12 mo.
Time to recoup acquisition cost

Infrastructure Markup = 25% / 20% for annual billing

$5,000 → **$3,500** → **$1,500**

Customer pays   Network gets   AC keeps

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Building the infrastructure that will power our AI future

A well established team of former colleagues with experience ranging from successful early stage startups to enterprise. Expertise in building well-considered, user friendly products and then community building and marketing for them.

Angela
Co-founder and CEO/CTO, BSCS

- **20+ years** shipping products, leading teams, founding companies - **2x exit,** the last to PE
- **13K+ developer community,** conference speaker, developer workshops, hackathon judge/mentor
- **Emergent tech leader AI/ML,** blockchain, distributed systems

Alex
Co-founder and COO/CXO

- **11+ years** applying **Masters of HCI in UX research** and alignment consulting
- Has built across a **wide domain experience** from agentic metaverse to retrosynthesis and more.
- Prioritizes and champions **user-experience-first** production

Amy
Founding Product Designer

- **15+ years** in **product design, tech marketing and community building** from startups to Fortune 100
- **2X founding team** member, including going from 0 → Series A ($15m ARR)
- **Developer UX expert,** ships products devs love

Hayk
Founding Software Engineer

- **15+ years full-stack engineering**, from data platforms to 3D gaming
- **Co-founded** a dev studio — shipped design, code, and product end-to-end
- **AI + WebGL native**, builds everything from model integrations to immersive 3D

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$4.4T Market Aggregated Agentic + Cloud

We start with a $267B beachhead and expand across six segments.

TAM $4.4T

SAM $625B

SOM $1B
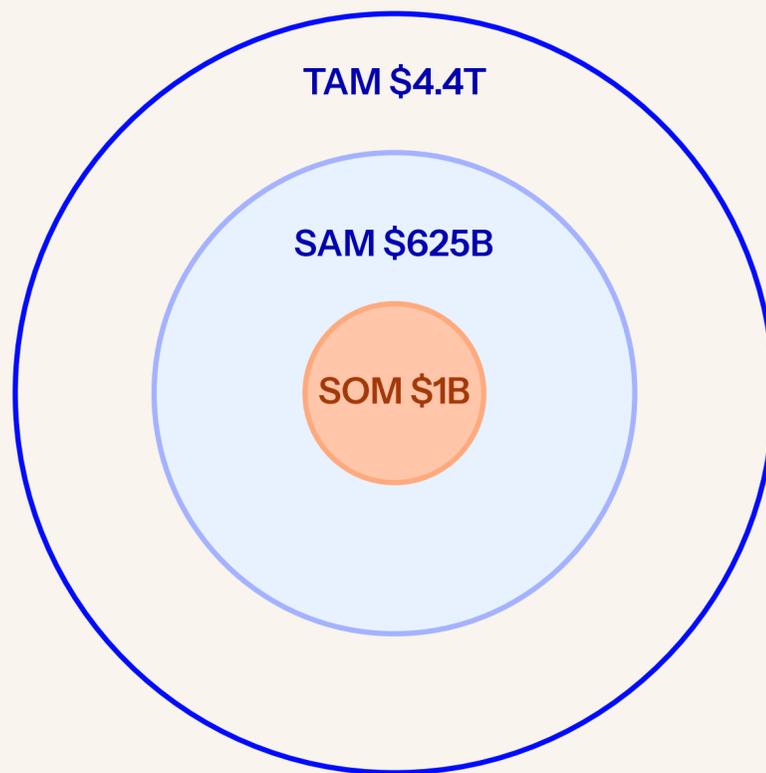
ADDRESSABLE SEGMENTS 2026-2028 PREDICTED GROWTH

AI Agent Startups

$267B → $420B

Cost-Opt SaaS

$225B → $350B

Indie Games

$108B → $160B

Low-Code

$18.7B → $26.3B

Web3 Indie

$7B → $11B

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Where We Are Now

February 2026

Product Status

Private Beta launch: Feb 6, 2026, public launch planned for March 15

Platform: Multi-cloud DePIN platform built for AI products

Experience: Vercel/Railway simplicity for DePIN

Growth & Traction

Open Beta waitlist ready

Status: Rolling onboarding after final testing, test cases running for 2 months. First large client signed with contract, 6 products for white glove onboarding.

Strategy: Developer-first, maximizing DePIN integrations

Market Position

Category: Multi-cloud DePIN platform

Unique Value: Vercel/Railway-style UX + multi-network routing

Vision: Foundation for Human-AI Alignment Platform (HAP)

Partnerships

akash PHALA NETWORK E2B ELIZA OS

IPFS Filecoin arweave.org

IO.NET INTERNET COMPUTER

Intergrations
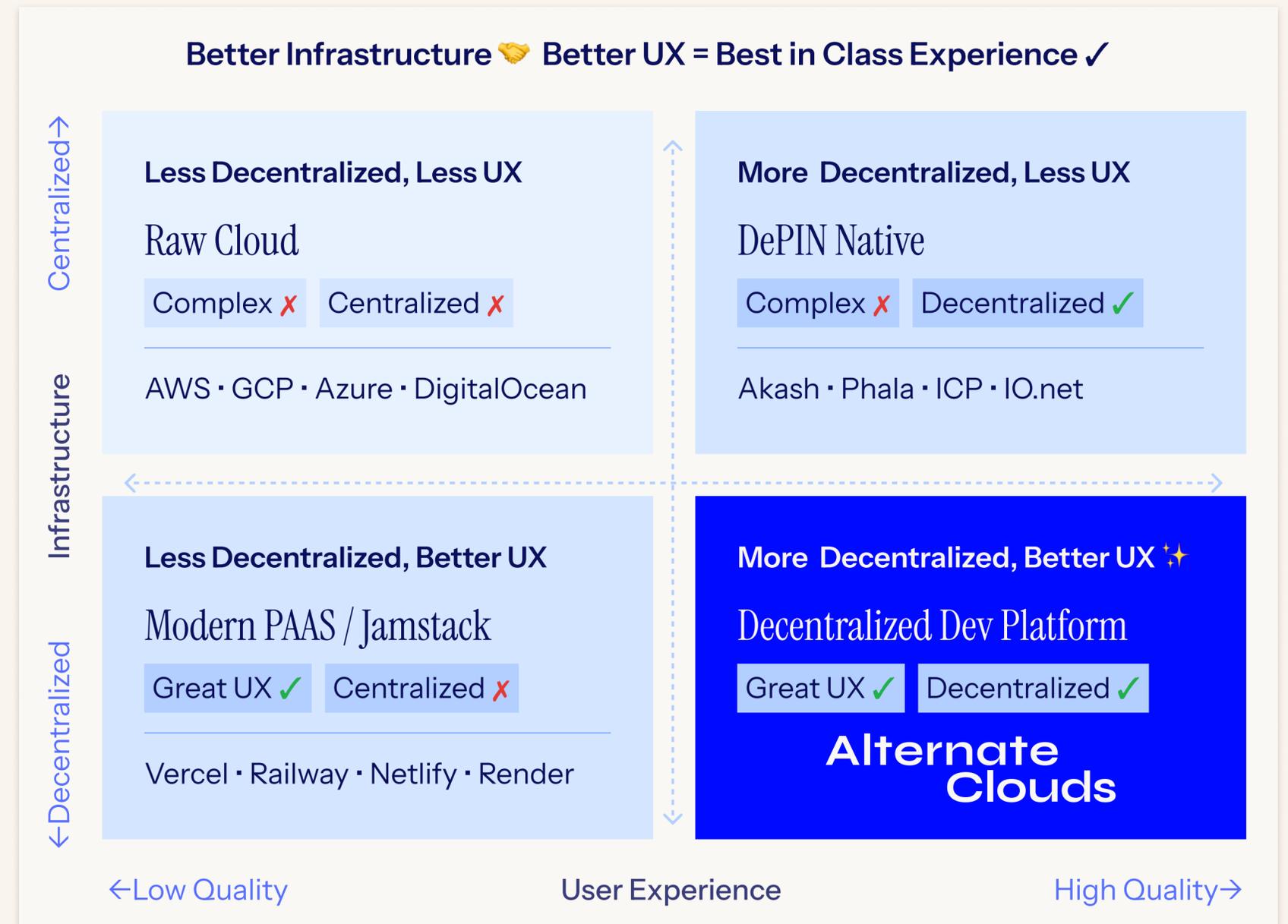
XI ANTHROP\C IIElevenLabs deepseek

groq fal OpenRouter OpenAI

together.ai *and more...*

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We Checked Every Box

Alternate Clouds is the **only platform** combining traditional PaaS developer experience with decentralized infrastructure economics.

FEATURE	VERCEL	NETLIFY	RAW DEPIN	AC
One-click deploy	✓	✓	✗	✓
Git integration	✓	✓	✗	✓
Serverless functions	✓	✓	~	✓
Custom domains + SSL	✓	✓	✗	✓
IPFS / Arweave	✗	✗	✓	✓
DePIN economics	✗	✗	✓	✓
40–60% cheaper	✗	✗	✓	✓
AI agent hosting	~	✗	✓	✓
No vendor lock-in	✗	✗	✓	✓
Great UX	✓	✓	✗	✓

Better Infrastructure 🤝 Better UX = Best in Class Experience ✓

Centralized→

Less Decentralized, Less UX

Raw Cloud

Complex ✗   Centralized ✗

AWS · GCP · Azure · DigitalOcean

More Decentralized, Less UX

DePIN Native

Complex ✗   Decentralized ✓

Akash · Phala · ICP · IO.net

Infrastructure

Less Decentralized, Better UX

Modern PAAS / Jamstack

Great UX ✓   Centralized ✗

Vercel · Railway · Netlify · Render

More Decentralized, Better UX ✨

Decentralized Dev Platform

Great UX ✓   Decentralized ✓

Alternate Clouds

←Decentralized

←Low Quality   User Experience   High Quality→

The Abstraction Layer Playbook

Start with developers. Move upmarket. Product-led growth.

0–6 MONTHS

Dev-First
Community Building

VERTICALS
AI Agent Startups + Web3 Indie

CHANNELS
Green Pill Network, HuggingFace, Hacker News, ETHGlobal, Conferences and Meetups

FEATURE EXPANSION (Currently in progress)
Alternate Swarms (MAS), Alternate Orbits (Marketing Agents)

6–12 MONTHS

Expand Horizontally

VERTICALS
Low-Code Creators + Emerging Markets

CHANNELS
Webflow/Bubble, YouTube, Regional Meetups

FEATURE EXPANSION
DSFM for UX, Social Sales Agents, and more

12–24 MONTHS

Move Upmarket

VERTICALS
Enterprise SaaS

CHANNELS
Case studies, Outbound sales, Pilots

FEATURE EXPANSION
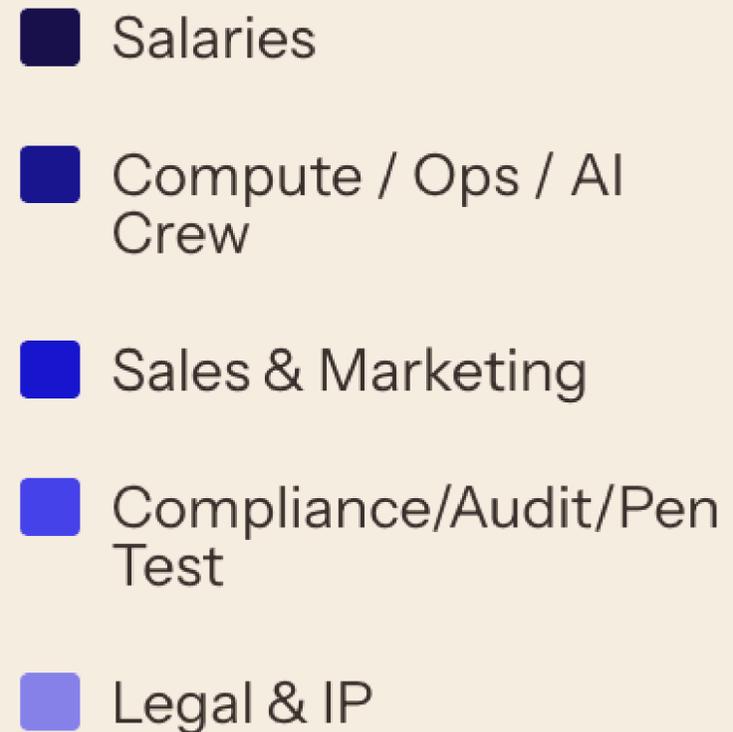Integrating existing products with more enterprise tools, and more

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Funding Ask

$5 Million

What is it for?

- Scale faster
- Pay salaries
- Grow market footprint
- Legal & IP fees
- Compliance
- Experimentation for products on top of Alternate Clouds & feature expansion

■ Salaries

■ Compute / Ops / AI Crew

■ Sales & Marketing

■ Compliance/Audit/Pen Test

■ Legal & IP

Thank you!

Connect with us

Live Website: alternatefutures.ai

Documentation: docs.alternatefutures.ai

CLI on npm: @alternatefutures/cli

SDK on npm: @alternatefutures/sdk

GitHub Organization: github.com/alternatefutures